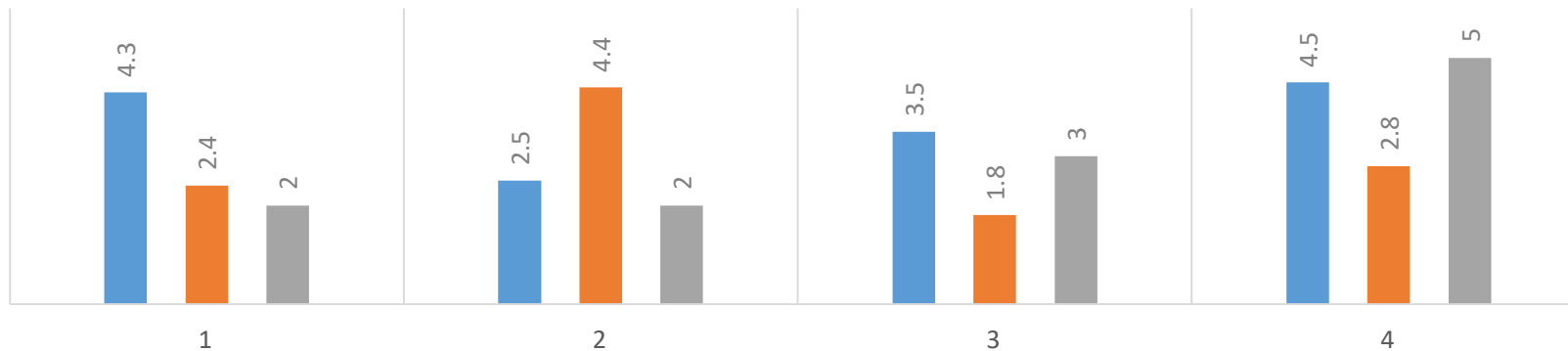




SPG CRM

Strategy for today, tomorrow and FY.



SPG CRM Presentation

- Master
- Sales Manager
- Purchase
- Accounts Manager
- Accounting
- Daily Visit
- Dash Board
- Calls Log
- Reports
- Target Vs Achievement
- Report Summary
- Ranking System



Master

- GST
- Charge
- Form Display Setting
- Account Manager
- Product Group Master
- Brand
- Company
- Country
- State
- City
- Enquiry Type
- Enquiry Stage

Master

- Enquiry Source
- FY
- Employee
- Invoice Master
- Products
- Service Master
- Product Line
- Party
- Privileges
- Location Master
- Location Head Master
- Party Group

Master

- Party Sub Group
- Order Type
- Condition Type
- PO Term & Condition
- System Head
- Vertical
- Target
- Tax Type
- Invoice Type
- Item Status
- Payment Status
- Purpose

Master

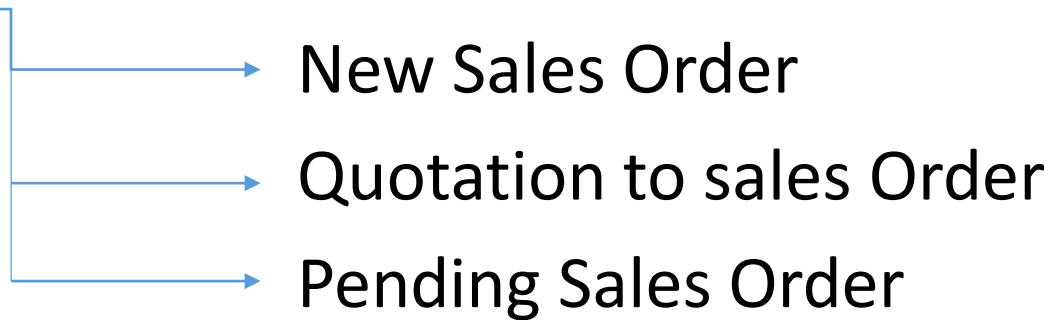
- Material Type
- Condition Type
- Go down Master
- Receive Category
- Receive From/To
- Master Report Setting
- Welcome MSG
-

Sales Manager

- **Enquiry**
 - New Enquiry
 - Pending Enquiry
 - Enquiry History
- **Quotation**
 - New Quotation
 - Enquiry to Quotation
 - Pending Quotation
 - Quotation History

Sales Manager

Sales Order



Service Order



Purchase

- **Purchase**
- Purchase Order
- Purchase Order Approval
- Purchase Order Confirmation

- **Performa Invoice** : New Performa Tax Invoice

- **Work Order** : New Work Order

- **Service Offer** : New Quotation Service Offers



Accounts Manager

- Purchase Invoice
- Sales Invoice
- Inward Service Invoice
- Purchase Return
- Sales Return
- Outward Service Invoice
- Material Inward
- Material Outward

Accounting

- Group
- Bank Name
- Account Ledger
- Account Bank
- Account Reference Type
- Bills Receivable
- Bills Payable

Daily Visit

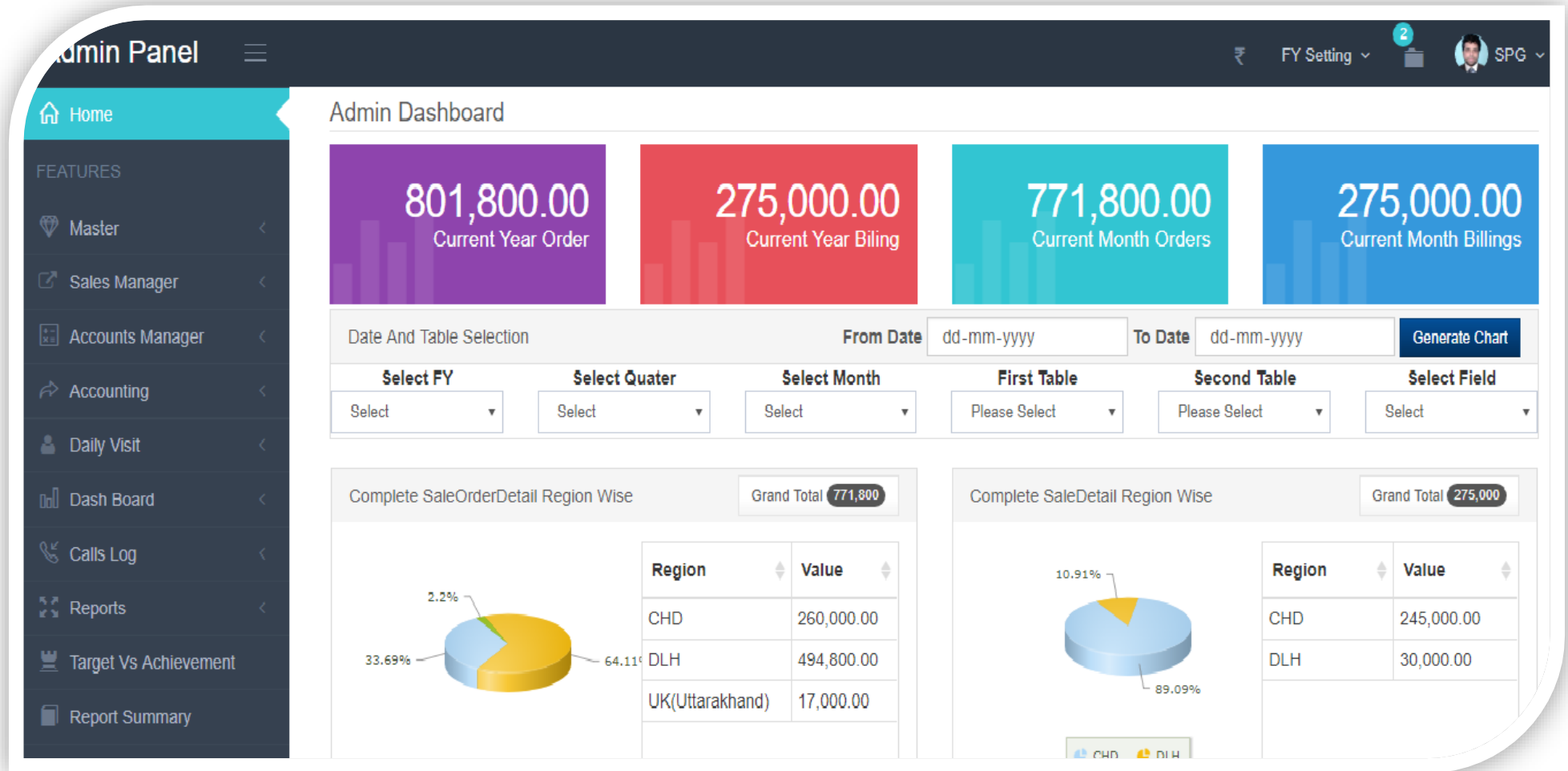
The screenshot displays a web application interface for 'Daily Visit Reports'. The browser address bar shows 'spgerp.in/DailyVisitReports'. The page header includes 'Admin', a navigation menu, and user information for 'Rajiv'. The main content area features a table with 5 records, each detailing a visit by 'Sameer mallik' on various dates in September 2017. The table columns are Serial, Employee, Image, Date, Customer Name, Travel Km, Accompanied By, Remarks, and Action. The Action column contains icons for edit, delete, and refresh.

Admin (Advance : April) 0.00 128 Ranks List FY Setting Rajiv

Home Add New Total Record 152 Export Daily Visit Reports Details Page 1

Serial	Employee	Image	Date	Customer Name	Travel Km	Accompanied By	Remarks	Action
1	Sameer mallik		9/29/2017	Festival	Na	Na	Festival	
2	Sameer mallik		9/28/2017	clint side Meeting	Na	Na	Property clint Metting Property + Jayine Group	
3	Sameer mallik		9/26/2017	Sabzimandi	Na	NA	Upcoming promotor and payout History	
4	Sameer mallik		9/25/2017	Sabzi Mandi	NA	Na	Working for Updation and wallet complete and changes for Invoice and Order Managment in sabzi mandi	
5	Sameer mallik		9/24/2017	Sunday (Sanzimandi)	NA	NA	Working for Wallet Amount In Sabzi Mandi	

Dash Board



Dash Board

Complete SaleOrderDetail Vs SaleDetail Region Wise

SaleOrderDetail **771,800**

SaleDetail **275,000**



Region	SaleOrderDetail	SaleDetail
2018/CHD	260,000.00	245,000.00
2018/DLH	494,800.00	30,000.00
2018/UK(Uttarakhand)	17,000.00	0.00

Dash Board

Complete Account Manager Target Vs Achievement

Total Target **129,400,000**

Total Achievement **114,366,617**

Total Balance **-15,033,382**



Account Manager	Target	Achievement	Balance
Amit Kumar	13,000,000.00	16,668,931.75	3,668,931.75
ANKUR SHUKLA	10,800,000.00	10,177,602.89	-622,397.11
DEEPAK SHARMA	27,000,000.00	27,749,482.70	749,482.70
NAVEEN THAKUR	16,200,000.00	6,941,484.55	-9,258,515.45
Parkash kumar	11,200,000.00	8,136,770.25	-3,063,229.75
PRAMOD TIWARI	25,000,000.00	29,629,198.13	4,629,198.13
SANDEEP KASHYAP	10,000,000.00	8,692,179.24	-1,307,820.76
Sandeep Kumar	16,200,000.00	6,370,968.38	-9,829,031.62

Current Month Account Manager Target Vs Achievement

Total Target **10,500,000**

Total Achievement **4,966,971**

Total Balance **-5,533,028**

Calls Log

- Add New Call
- Pending Call Visit

Reports

- Enquiry Report
- Receivable Report
- Payable Report
- Quotation Report
- Sales Order Report
- Service Order Report
- Purchase Order Report
- Performa Report
- Work Order Report
- Sales Report

Reports

- Purchase Report
- Purchase Return Report
- Sales Return Report
- Service Inward Report
- Service Outward Report
- Inward Report
- Outward Report
- Stock Report
- Closed Call Details

Target Vs Achievement

Report Summary

Ranking System

- Yearly Ranking
- Monthly Ranking
- Weekly Ranking

Our Happy Clients

netsquare
Automation People



THE Training Plus...



Shri Ji Power & Automation
...Mission Innovation



Σ Meditech
Dedicated to Caring for Life



Benihaat
Indian by heart



MOBILE : +91-9990 390 197, +91-9540 522 321

Contact Details

Email ID : Sales@spgtechnologies.com
: Rajiv@spgtechnologies.com
: Rajan@spgtechnologies.com

Skype : SPGTECHNOLOGIES
: SPG.ERP1

MOBILE : +91-9990 390 197
+91-9540 522 321

MOBILE : +91-9990 390 197, +91-9540 522 321



THANK YOU.

MOBILE : +91-9990 390 197, +91-9540 522 321

